

## FREQUENTLY ASKED QUESTIONS – COORDINATED CALL:

- 1. What is a Coordinated Call for proposals to supply natural gas?**  
It is a coordinated movement between Local Piped Gas Distributors (LDCs) in Brazil to receive proposals to supply natural gas.
- 2. Why is a Call for Proposals being held?**  
To find the best conditions to supply the market served by these distributors, diversifying their portfolio for acquiring natural gas and providing all the national and international market operators with the opportunity to supply them.
- 3. Who are the current suppliers of the LDCs taking part in the Coordinated Call?**  
The LDCs have the autonomy to acquire natural gas and work with different suppliers, with Petrobras being the main supplier for the Brazilian market.
- 4. Why are the LDCs going to hold a Call for Proposals if they have a contract with Petrobras?**  
The LDC contracts have varying commercial conditions, terms and deadlines and the companies plan to identify new operators in the natural gas supply chain.
- 5. What is Petrobras' position in relation to the Coordinated Call?**  
Although Petrobras has not made a formal announcement about the Call for Proposals, it has been gradually repositioning itself in the natural gas market through its divestment program.
- 6. How will the suppliers be defined?**  
Each LDC will autonomously define its suppliers and will select the supply proposals in which the technical and commercial conditions best suit their needs.
- 7. Who can take part in the process?**  
All national or international producers, importers and those who are or would like to act as suppliers in the Brazilian market. Further information can be obtained on the following site: <http://www.anp.gov.br/movimentacao-estocagem-e-comercializacao-de-gas-natural>
- 8. Is this a public tender?**  
This is not a public tender. It is a non-binding process, in order to receive proposals which may or may not develop into a binding contract.
- 9. Does a company require a Corporate Taxpayer Registration (CNPJ) established in Brazil when the Call is made?**  
No. At this time, the company demonstrates its technical capacity/interest.
- 10. Where will the gas be delivered?**  
The gas should be delivered to the locations defined in each distributor's Terms of Reference.

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- 11. In the case of imported gas, who will be responsible for importation?**  
The LDCs' activities commence at the Point of Delivery and therefore the market operator is responsible for importation.
- 12. If the bidding company is interested in offering quantities of gas or conditions different to those indicated in the Term of Reference, could it do this?**  
Yes. According to the Term of Reference, proposals with different quantities and conditions can be submitted and the distributor will evaluate the technical/commercial viability of the proposal.
- 13. Can a single proposal be presented to all the LDCs?**  
No. The proposals should be sent separately to each LDC, according to the channels of communication listed in the Term of Reference.
- 14. In the case of delivery via Liquefied Natural Gas (LNG), what are the stages up until delivery of the fuel at the Points of Delivery which the distributors define?**  
The bidding company will be responsible for regasifying the LNG using existing terminals or those which are built in the future and for transporting the gas using pipelines to the Point of Delivery defined in each LDC's Terms of Reference. The bidding company may suggest alternative Points of Delivery, which the LDC will analyze.
- 15. Could the Liquefied Natural Gas Regasification Terminal (LNG) of Bahia (TRBA) or Ceará, which belong to and are administered by Petrobras, be used?**  
The bidding company will be responsible for negotiating the use of these or other terminals.
- 16. Will the LDC produce the contract with Petrobras for the Regasification Terminal and pipeline use?**  
The bidding company is responsible for these contracts.
- 17. Can gas be swapped between the LDCs?**  
Swapping is currently being regulated. After the instruments that will govern this activity are defined, the distributors will be open to discussing this option.
- 18. Can the proposals be sent for specific dates to start and end the supply?**  
Yes but volumes which extrapolate the Call for Proposal's timeframe will undergo specific analysis.
- 19. What is the deadline for the bidding company to submit the Declaration of Interest and Confidentiality?**  
The company should submit its Declaration as soon as it is interested in taking part in this call for proposals, the deadline for the submission is November 8, 2018.

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Sites of interest to bidding companies:

- <http://www.anp.gov.br/>
- <http://tag.petrobras.com.br/portal/tag-1/pagina-inicial.htm>
- <http://www.petrobras.com.br/pt/>

Legislation of reference:

- Law Nº 11.909 of March 4, 2009.
- Decree Nº 7.382 of December 2, 2010, and
- State laws, when applicable.